SUSAN HENDERSON-PERRY

15194 OAK CREEK ROAD PRATHER, CA 93651

559 287-0653 ◊ schperry@gmail.com

◊ Determined	Motivated	Hardworking	Professional	Considerate ◊
OBJECTIVE				

To obtain a position in the field of agriculture education.

EDUCATION

M.S. Kansas State University; June 1989, Animal Science, Meat Industry

B.S. Kansas State University; June 1987, Animal Science and Industry

WORK EXPERIENCE

ASSOICIATED FEED AND GRAIN: MARKETING AND SALES 2014-PRESENT.

- Developed new marketing material for show and equine feeds.
- Expanded territory by increasing sales 100%.
- Developed education material for customers to increase knowledge on animal nutrition.

CSU-FRESNO, AGRICULTURE EDUCATION 2017-PRESENT

• Supervise student teachers in their final phase of student teaching.

OH KRUSE GRAIN AND MILLING: SALES, July, 2012-2014.

- Development of new territory in central and northern California.
- Opened 18 new stores in the past 16 months growing the territory as far north as Cottonwood, California.
- Developed and implemented hands on 4-H and FFA meetings in stores to teach kids about nutrition and feeds and feeding.
- Promoting the company through cold calls to feed stores.
- Education of consumers of livestock and pet feed through seminars, horse expos, show camps, and livestock/horse shows.

AGRICULTURE INSTRUCTOR; CLOVIS UNIFIED SCHOOL DISTRICT, 1994-Present.

- Developed and implemented courses within the agriculture department including Agriculture Biology, Advance Agriculture Science, Equine Science, Veterinary Science, and Agriculture Leadership.
- Developed curriculum for livestock production, nutrition, health care and management, and leadership skills.
- Advanced computer skills for presentations, grading programs and curriculum.
- Achieved State and National recognition for our FFA CDE teams, Proficiencies, Leadership Competitions and SAE projects.
- Recruitment of new students resulting in departmental growth from 140 students to a current enrollment of 583 students.
- Implemented Educational Farm Tour Program for 20-30 Elementary Schools in the Fresno-Clovis Area.

DRY CREEK CATTLE; CLOVIS, CA, 1991 TO PRESENT. Owner/Operator.

• Implemented feeding program for various groups of developing heifers.

- Preparation of horses and cattle for show.
- Administered shots and medication.
- Maintained herd health program for cattle and horses.

CALIFORNIA STATE UNIVERSITY, FRESNO-ANIMAL SCIENCE LECTURER, 1991-1992.

• Taught Introduction to Animal Science and Livestock and Meat Evaluation Courses.

AGRICULTURE INSTRUCTOR; NEVADA UNION HIGH SCHOOL DISTRICT, 1989-91.

- Taught agriculture science classes
- Increased FFA enrollment by implementing recruiting program.

HONORS and AWARDS

- Teacher of Excellence CATA 2000
- Outstanding 2-3 Person Agriculture Department 2000 and 2008
- State Champion Horse Evaluation FFA Team, Coach 2006, 2007, 2008, 2009 and 2011
- National Champion Horse Evaluation FFA Team, Coach 2007, 2008
- National Champion Livestock Evaluation FFA Team, Coach 1995
- National FFA President, Advisor 2006-07
- State FFA President, Advisor 2006-07
- State Diversified Livestock Proficiency Winner, Advisor 2012
- National Beef Cattle Proficiency Winner, Advisor 2009
- State FFA Degree Recipients, Advisor, over 150 students
- American FFA Degree Recipients, Advisor, over 50 students
- National FFA Livestock Judging Team Member
- State Proficiency Sales and Service Winner FFA
- Star State FFA Agribusiness Person

PROFESSIONAL and INDUSTRY AFFLIATIONS

- Board Member for the California Angus Association, Current President
- Board Member for the Central California Cutting Club
- California Agriculture Teachers Association (past officer)
- American Angus Association member
- American Quarter Horse Association member
- California State Fair Junior Advisory Committee
- California Fairs and Show Committee
- National Cutting Horse Association Member

REFERENCES

Chris Benevedes Associated Feed PO Box 2367 Turlock, CA 95381 209-664-3357

Phil Waddell Foster Farms Manager of Grain and Soy 2960 South Cherry Avenue Fresno, CA 93706 559-822-3368 Connie Kuber Connor Marketing Inc. 13428 E. Herndon Avenue Clovis, CA 93619 559-297-0151

Carter Pierce JM Lord Inc 267 N Fulton Street Fresno, CA 93701-1610 559-281-6209

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